

**Tender #: 2018-015**

*VMWare Licensing and Support*

*Release Date: February 28, 2018*

*Closing Deadline: March 9, 2018*

*2:00pm Newfoundland Time*

### **Copyright Notice**

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Newfoundland and Labrador Centre for Health Information**

## 1. ABOUT US

The Newfoundland and Labrador Centre for Health Information (the Centre) was established by the Government of Newfoundland and Labrador to provide quality information to health professionals, the public, researchers, and health system decision-makers. Through collaboration with the health system, the Centre supports the development of data and technical standards and maintains key health databases, prepares and distributes health reports and supports and carries out applied health research and evaluations. The Centre's mandate also includes responsibility for the provincial Electronic Health Record.

The Centre is a crown agency governed by a board of directors appointed by Lieutenant- Governor-in-Council and is managed by a president & chief executive officer.

Through all facets of its work, the Centre strives to achieve its vision of *Improved Health through Quality Health Information*.

## 2. PURPOSE

The Centre is inviting responses from vendors (see Appendices A and B) to provide pricing for the product listing below (in Section 3).

## 3. SPECIFICATIONS

Product Number	Description	Qty
VS6-EPL-C	VMWARE VSPHERE ENTERPRISE PLUS - (V. 6) - LICENSE - 1 PROCESSOR E-DOWNLOAD Normal LIC	32
VS6-EPL-P-SSS-C	VMWARE SUPPORT AND SUBSCRIPTION PRODUCTION – TECHNICAL SUPPORT - FOR VMWARE VSPHERE ENTERPRISE PLUS EDITION (V. 6) – 1 PROCESSOR - EMERGENCY PHONE CONSULTING - 1 YEAR - 24X7 - RESPONSE TIME: 30 MIN E-DOWNLOAD Normal SA	32
VR6-OADV25-C	VMWARE VREALIZE OPERATIONS ADVANCED - (V. 6) - LICENSE - 25 OS INSTANCES v6 E-DOWNLOAD Normal LIC	2
VR6-OADV25-P-SSS-C	VMWARE SUPPORT AND SUBSCRIPTION PRODUCTION – TECHNICAL SUPPORT - FOR VREALIZE OPERATIONS ADVANCED (V. 6) - 25 OS INSTANCES - EMERGENCY PHONE CONSULTING - 1 YEAR - 24X7 - RESPONSE TIME: 30 MIN E-DOWNLOAD Normal SA (PROMOTIONAL)	2
VC-SRM6-25S-C	VMWARE VCENTER SITE RECOVERY MANAGER STANDARD - (V. 6) - LICENSE - 25 VMS E-DOWNLOAD Normal LIC	2
VC-SRM6-25S-P-SSS-C	VMWARE SUPPORT AND SUBSCRIPTION PRODUCTION – TECHNICAL SUPPORT - FOR VMWARE VCENTER SITE RECOVERY MANAGER STANDARD (V. 6) - 25 VIRTUAL MACHINES - EMERGENCY PHONE CONSULTING - 1 YEAR - 24X7 - RESPONSE TIME: 30 MIN E-DOWNLOAD Normal SA	2

#### 4. SUBMISSION FORMAT

To participate in the tendering process, bidders **must** complete the forms included in the appendices. The forms may contain protected sections and modifications will be limited to the entry of the required information (i.e. price, discounts, etc.). Other modifications are **not** permitted. It is the responsibility of the bidder to ensure that formulas and calculations are accurate. Those who do not comply with the above instructions will not receive further consideration.

To obtain an electronic copy of the forms listed in the appendices, bidders are asked to download from [www.nlchi.nl.ca/index.php/procurement-opportunities](http://www.nlchi.nl.ca/index.php/procurement-opportunities) or are invited to request one through [procurement@nlchi.nl.ca](mailto:procurement@nlchi.nl.ca).

Each of the specifications listed in the Specifications Section is mandatory. Assigning a price to any one module in the Vendor Response Pricing Table indicates the bidder's product can provide full and complete functionality for the module / functionality listed.

#### 5. INQUIRIES AND CLARIFICATIONS

Bidders can direct their written inquiries and questions related to tenders to the Centre's Supply Chain Management Office via [procurement@nlchi.nl.ca](mailto:procurement@nlchi.nl.ca).

**Oral responses to questions will not be provided.** Responses will be posted to the website in the form of an addendum as they become available. The Centre will not disclose the source of any questions submitted by Bidders. **Deadline for questions is 4:30pm NDT, March 7, 2018.**

Information obtained from any source outside the documents located on the website, is not official and may be inaccurate and therefore not binding.

#### 6. TERMS AND CONDITIONS

- During the open tender period any required additions, deletions or alterations to the tender requirements will be issued in the form of an addendum. All such changes will become an integral part of the tender. Addendums will be posted on [www.nlchi.nl.ca/index.php/procurement-opportunities](http://www.nlchi.nl.ca/index.php/procurement-opportunities). It is the vendor's responsibility to check the Centre's web site for any addendums to ensure their responses to the tender are complete and accurate.
- The Centre reserves the right to cancel this tender at any point in time.
- The Centre reserves the right to award the tender in whole or in part to one vendor.
- Electronic submissions will be accepted. Suppliers can send their responses to [procurement@nlchi.nl.ca](mailto:procurement@nlchi.nl.ca)
- The lowest or any tender will not necessarily be accepted.

- The purpose of the tender is to acquire the items listed in the Specifications section of the tender only. Cost estimates for additional items such as hardware, travel, training and system installation may be required, however, they will not form part of the evaluation process. The Centre would require this information for planning purposes only. In terms of hardware, vendors would be required to provide a detailed list of hardware requirements necessary to accommodate their solution.
- Tender price must include all applicable shipping costs.
- Prices quoted must be in Canadian currency and all other duties and levies included.
- Tenders will be opened publicly at the Centre's building, 70 O'Leary Avenue, St. John's, immediately following the tender closing date (scheduled to be 2:00pm Newfoundland Time, unless otherwise stated). In the event the Centre is closed due to poor weather conditions or other unscheduled closure the tender opening will occur on the next business day at the originally scheduled time (scheduled to be 2:00pm unless otherwise stated).
- The successful vendor's name will be posted on the website when the tender is awarded along with all vendor pricing (vendor names will not be included).
- From the specifications listed in the document, the Centre reserves the right to order a different quantity of products than what is listed in the tender (no new products will be added).
- Faxed bids will not be accepted.
- Under no circumstances will extensions be granted. Late responses will be returned unopened. The onus rests with the vendor to contact the Centre to confirm receipt of its proposal before the tender deadline.
- Proposals submitted shall be final and may not be altered by subsequent offerings, discussion or commitments unless the vendor is requested to do so by the Centre for Health Information.
- Tender evaluation and award of contract for the item will be done in accordance with the procedures outlined in the latest revised *Public Tender Act* and the associated Centre for Health Information procedures.
- In the event that more than one bidder submits equal bids (tie), the Centre will select a preferred bidder in an unbiased way.
- The Centre reserves the right to use the mathematical principles for rounding if the situation warrants.
- The Centre reserves the right to incorporate previous supplier performance, if the situation warrants, as additional/supplemental criteria in the evaluation of the tender. For further clarity, if a supplier did not meet terms, conditions or other commitments from a previous procurement offering, the Centre may not award a tender opportunity to this supplier. This remains the case although the poorly performing supplier provided the lowest bid and met all specifications.



- The Centre may require vendors to provide a product demonstration with their bid. This demo will be incorporated into the tender evaluation process. If an evaluation copy of the software does not integrate well with the Centre's current infrastructure, the bid may be disqualified.

## **7. ADDITIONAL TERMS & CONDITIONS**

In addition to the General Terms and Conditions listed in Section 6, below are supplementary terms to this tender:

- Prices quoted must be for new equipment only. All components must be new and of current manufacture and of general availability (GA) status. Prices on refurbished equipment will not be accepted.
- No substitutions will be permitted.
- The bidder must be a locally authorized sales and service provider.
- **All goods MUST be received by March 29, 2018.**
- The bidder's attention is drawn to the delivery deadline date noted in the above bullet. Any delays beyond this time, except for causes of Force Majeure or causes attributable to the Centre, will be considered a lack of performance by the Vendor and a failure to provide the tendered equipment. A penalty of \$100.00 per calendar day may be assessed against the vendor until delivery is completed. Documentation must be provided as proof of reason for late delivery.

## **8. INSTRUCTIONS TO BIDDERS**

Bidders must submit their bid, with tender number clearly identified, before 2:00 pm Newfoundland Time on the closing date to the address below:

CONFIDENTIAL

Supply Chain and Facilities Management Division  
NL Centre for Health Information  
70 O'Leary Avenue  
St. John's, NL A1B 2C7  
Attn: Business Services Officer

Electronic submissions will also be accepted and must be received by the deadline at [procurement@nlchi.nl.ca](mailto:procurement@nlchi.nl.ca)

## **Appendix A:**

### **Vendor Profile**

(Electronic copies of the appendices can be obtained by visiting [www.nlchi.nl.ca/index.php/procurement-opportunities](http://www.nlchi.nl.ca/index.php/procurement-opportunities) or request through [procurement@nlchi.nl.ca](mailto:procurement@nlchi.nl.ca))



## VMWare Licensing and Support Tender #: 2018-015

Contractor Information:

Company Name and Address:

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Telephone Number: \_\_\_\_\_

Email: \_\_\_\_\_

Web Address: \_\_\_\_\_

I agree with all of the terms and conditions of this tender (including those posted at [www.nlchi.nl.ca/index.php/procurement-opportunities](http://www.nlchi.nl.ca/index.php/procurement-opportunities) Yes \_\_\_\_\_ No \_\_\_\_\_

I have read and understood each of the addendums posted to the Centre's web site relative to this tender Yes \_\_\_\_\_ No \_\_\_\_\_

Name and Contact information for local sales and service rep:

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Authorized Company Representative Signature

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Authorized Company Representative Print

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Company

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Date



## **Appendix B:**

### **Vendor Response Pricing Table**

(Electronic copies of the appendices can be obtained by visiting [www.nlchi.nl.ca/index.php/procurement-opportunities](http://www.nlchi.nl.ca/index.php/procurement-opportunities) or request through [procurement@nlchi.nl.ca](mailto:procurement@nlchi.nl.ca))

Vendor Response Table VMWare Licensing and Support 2018-015				
Product Number	Description	Qty	Unit Price	Total Cost
VS6-EPL-C	VMWARE VSPHERE ENTERPRISE PLUS - (V. 6) - LICENSE - 1 PROCESSOR E-DOWNLOAD Normal LIC	32		\$0.00
VS6-EPL-P-SSS-C	VMWARE SUPPORT AND SUBSCRIPTION PRODUCTION – TECHNICAL SUPPORT - FOR VMWARE VSPHERE ENTERPRISE PLUS EDITION (V. 6) – 1 PROCESSOR - EMERGENCY PHONE CONSULTING - 1 YEAR - 24X7 - RESPONSE TIME: 30 MIN E-DOWNLOAD Normal SA	32		\$0.00
VR6-OADV25-C	VMWARE VREALIZE OPERATIONS ADVANCED - (V. 6) - LICENSE - 25 OS INSTANCES v6 E-DOWNLOAD Normal LIC	2		\$0.00
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VC-SRM6-25S-C	VMWARE VCENTER SITE RECOVERY MANAGER STANDARD - (V. 6) - LICENSE - 25 VMS E-DOWNLOAD Normal LIC	2		\$0.00
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FREIGHT CHARGES (if applicable): \_\_\_\_\_

**TOTAL** \$0.00