

Tender #: 2018-010

Cisco Hardware - Telehealth Expansion Project

Release Date: February 12, 2018

Closing Deadline: February 23, 2018

2:00pm Newfoundland Time

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Newfoundland and Labrador Centre for Health Information**

1. ABOUT US

The Newfoundland and Labrador Centre for Health Information (the Centre) was established by the Government of Newfoundland and Labrador to provide quality information to health professionals, the public, researchers, and health system decision-makers. Through collaboration with the health system, the Centre supports the development of data and technical standards and maintains key health databases, prepares and distributes health reports and supports and carries out applied health research and evaluations. The Centre's mandate also includes responsibility for the provincial Electronic Health Record.

The Centre is a crown agency governed by a board of directors appointed by Lieutenant- Governor-in-Council and is managed by a president & chief executive officer.

Through all facets of its work, the Centre strives to achieve its vision of *Improved Health through Quality Health Information*.

2. PURPOSE

The Centre is inviting responses from vendors (see Appendices A and B) to provide pricing for the product listing below (in Section 3).

3. SPECIFICATIONS

Product Number	Description	Qty
Production		
CTI-CMS-1K-BUN-K9	Cisco Meeting Server 1000 Bundle	1
CTI-CMS-1000-K9	Cisco Meeting Server 1000	1
CON-SNT-CTICMS1K	SNTC 8X5XNBD Cisco Meeting Server 1000 - 12 month(s)	1
CAB-N5K6A-NA	Power Cord, 200/240V 6A North America	2
CMS1K-SW-2X	Cisco Meeting server 1000 sw preload	1
CIT3-CPU-E52695E	2.10 GHz E5-2695 v4/120W 18C/45MB Cache/DDR4 2400MHz	2
CIT3-HD300G10K12G	300GB 12G SAS 10K RPM SFF HDD	2
CIT3-PSU1-770W	770W AC Hot-Plug Power Supply for 1U C-Series Rack Server	2
R2XX-RAID1	Enable RAID 1 Setting	1
CIT3-MR-1X081RV-A	8GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v	8
CIT3-MRAID12G	Cisco 12G SAS Modular Raid Controller	1
VMW-VSP-STD-1A=	VMware vSphere 6 Standard (1 CPU), 1-yr, Support Required	2
CON-ISV1-VSXSTD1A	vSphere Standard for 1 CPU; ANNUAL List 1-YR Req'd -12 month(s)	2
UCS-VMW-TERMS	Acceptance of Terms, Standalone VMW License for UCS Servers	2

R-CMS-K9	Virtual Edition Cisco Meeting Server (CMS)	1
CON-ECMU-RCMSK9	SWSS UPGRADES Virtual Edition Cisc - 12 month(s)	1
LIC-CMS-PAK	Cisco Meeting Server (CMS) PAK	1
LIC-CMS-K9	Cisco Meeting Server (CMS) Software Release key	1
CON-ECMU-LICCMSLG	SWSS UPGRADES Cisco Meeting Server - 12 month(s)	1
SW-CMS-2X-K9	Cisco Meeting Server (CMS) 2.x Software image	1
CON-ECMU-SWCM2XK9	SWSS UPGRADES Cisco Meeting Serve - 12 month(s)	1
Lab Equipment		
R-UCL-UCM-LIC-K9	Top Level SKU For 9.x/10.x User License - eDelivery	1
CON-ECMU-RUCLUK9	SWSS UPGRADES Top Level SKU For 9. - 12 month(s)	1
CUCM-VERS-11.5	CUCM Software version 11.5	1
EXPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition	2
LIC-EXP-SERIES	Enable Expressway Series Feature Set	4
LIC-EXP-TURN	Enable TURN Relay Option	2
EXPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	2
LIC-EXP-E	Enable Expressway-E Feature Set	2
LIC-EXP-AN	Enable Advanced Networking Option	2
LIC-EXP-GW	Enable GW Feature (H323-SIP)	4
SW-EXP-8.X-K9	Software Image for Expressway with Encryption, Version X8	1
LIC-EXP-E-PAK	Expressway Series, Expressway-E PAK	1
UCM-PAK	UCMPAK	1
LIC-EXP-DSK	Expressway Desktop Endpoint License	5
LIC-SW-EXP-K9	License Key Software Encrypted	4
LIC-UCM-11X-ENHP-A	UC Manager-11.x Enh Plus Single User License	5
CON-ECMU-LICMXNPA	SWSS UPGRADES UC Manager-11.x Enh - 12 month(s)	5
LIC-UC-ENC	UC Encryption License	1
LIC-CUCM-11X-ENHP	UC Manager Enhanced Plus 11.x License	5
CTS-SX10N-K9		
CTS-SX10N-K9	SX10 HD w/ wall mount, int 5x cam, mic and power supply	1
CON-SNT-CTSSX1NK	SNTC-8X5XNBD SX10 HD w/ wall moun - 12 month(s)	1
PWR-CORD-US-A	Pwr Cord US 1.8m Black YP-12 To YC-12	1
LIC-CE-CRYPTO-K9	License key to activate sw encryption module	1
CAB-2HDMI-2M	HDMI-HDMI cab, 2m auto expand	1
CTS-SX10NCODEC	SX10 Codec	1
SW-S52030-CE8-K9	SW Image for SX10	1
BRKT-SX10-WMK	SX10 Wall Mount	1

CAB-ETH-5M	Ethernet cable (5m) for auto expand	1
CTS-RMT-TRC6	Remote Control TRC 6	1
PWR-SX10-AC+	Power supply for SX10	1
BE7H-M4-K9	Cisco Business Edition 7000H Svr (M4), Export Restrict. SW	1
CON-ECMU-BE7HM40K	SWSS UPGRADES Cisco Business Edition 7000H Server, Exp - 12 month(s)	1
CAB-N5K6A-NA	Power Cord, 200/240V 6A North America	2
VMW-VS6-FND-K9	Embedded License, Cisco UC Virt. Foundation 6.x (2-socket)	1
CON-ECMU-VMWVS6FN	SWSS UPGRADES Embedded License, Cisco UC Virt. Foundat - 12 month(s)	1
CIT2-MRAID12G-4GB	Cisco 12Gbps SAS 4GB FBWC Cache module (Raid 0/1/5/6)	1
CIT2-PSU2V2-1200W	1200W V2 AC Power Supply for 2U C-Series Servers	2
R2XX-RAID5	Enable RAID 5 Setting	1
CIT2-PCI-1B-240M4	Right PCIe Riser Board (Riser 1) (3 x8) for 6 PCI slots	1
CIT2-PCIE-IRJ45	Intel i350 Quad Port 1Gb Adapter	2
CIT2-HD300G15K12G	300GB 12G SAS 15K RPM SFF HDD	20
CIT2-CPU-E52660D	2.60 GHz E5-2660 v3/105W 10C/25MB Cache/DDR4 2133MHz	2
CIT2-MRAID12G	Cisco 12G SAS Modular Raid Controller	1
CIT2-MR-1X161RV-A	16GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v	8
CP-DX80-K9=	Cisco DX80 - GPL (for registration to VCS and UCM)	1
CON-SNT-CPDX80KG	SNTC-8X5XNBD Cisco DX80 - 12 month(s)	1
CP-PWR-CORD-NA	Power Cord, North America	1
CS-KITP60-K9	Room Kit Plus P60 - Codec Plus, P60 cam and Touch 10	1
CON-ECDN-CSKITP60	ESS WITH 8X5XNBD Room Kit P60, Codec Plus, P60 Camera and - 12 month(s)	1
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	2
CTS-CAM60-BRKT	Bracket for mounting of Precision 60 Camera	1
CTS-MIC-TABL20	Cisco TelePresence Table Microphone 20	1
CON-ECDN-CTSMICT2	ESS WITH 8X5XNBD Cisco TelePresence Table Microphone 20 - 12 month(s)	1
CS-KITPLUS-WMK	Wall Mount Kit for Codec Plus	1
CAB-2HDMI-1.5M-GR	CAB 1.5m GREY HDMI 2.0 - Second Monitor HDMI cable	1
CAB-PRES-2HDMI-GR	Presentation cable 8m GREY HDMI 1.4b (W/ REPEATER)	1
PSU-12VDC-70W-GR+	Powersupply - AC/DC, 12V, 6.25A, grey	1
CS-TOUCH10+	Cisco Touch10 controller for collaboration endpoints	1
PSU-12VDC-40W2	Power Supply 12 VDC 40W	1
CTS-CAM-P60+	Cisco TelePresence Precision 60 Camera - auto expand only	1
CAB-DV10-8M+	Network cable (ethernet) 8 meter	1

CS-CODEC-PLUS+	Spark Room Kit Codec Plus for Auto Expand	1
DOC-P60CAM-BRKT	Installation sheet for Precision 60 Camera bracket	1

4. SUBMISSION FORMAT

To participate in the tendering process, bidders **must** complete the forms included in the appendices. The forms may contain protected sections and modifications will be limited to the entry of the required information (i.e. price, discounts, etc.). Other modifications are **not** permitted. It is the responsibility of the bidder to ensure that formulas and calculations are accurate. Those who do not comply with the above instructions will not receive further consideration.

To obtain an electronic copy of the forms listed in the appendices, bidders are asked to download from www.nlchi.nl.ca/index.php/procurement-opportunities or are invited to request one through procurement@nlchi.nl.ca.

Each of the specifications listed in the Specifications Section is mandatory. Assigning a price to any one module in the Vendor Response Pricing Table indicates the bidder's product can provide full and complete functionality for the module / functionality listed.

5. INQUIRIES AND CLARIFICATIONS

Bidders can direct their written inquiries and questions related to tenders to the Centre's Supply Chain Management Office via procurement@nlchi.nl.ca.

Oral responses to questions will not be provided. Responses will be posted to the website in the form of an addendum as they become available. The Centre will not disclose the source of any questions submitted by Bidders. **Deadline for questions is 4:30pm NST, February 21, 2018.**

Information obtained from any source outside the documents located on the website, is not official and may be inaccurate and therefore not binding.

6. TERMS AND CONDITIONS

- During the open tender period any required additions, deletions or alterations to the tender requirements will be issued in the form of an addendum. All such changes will become an integral part of the tender. Addendums will be posted on www.nlchi.nl.ca/index.php/procurement-opportunities. It is the vendor's responsibility to check the Centre's web site for any addendums to ensure their responses to the tender are complete and accurate.
- The Centre reserves the right to cancel this tender at any point in time.
- The Centre reserves the right to award the tender in whole or in part to one vendor.
- Electronic submissions will be accepted. Suppliers can send their responses to procurement@nlchi.nl.ca

- The lowest or any tender will not necessarily be accepted.
- The purpose of the tender is to acquire the items listed in the Specifications section of the tender only. Cost estimates for additional items such as hardware, travel, training and system installation may be required, however, they will not form part of the evaluation process. The Centre would require this information for planning purposes only. In terms of hardware, vendors would be required to provide a detailed list of hardware requirements necessary to accommodate their solution.
- Tender price must include all applicable shipping costs.
- Prices quoted must be in Canadian currency and all other duties and levies included.
- Tenders will be opened publicly at the Centre's building, 70 O'Leary Avenue, St. John's, immediately following the tender closing date (scheduled to be 2:00pm Newfoundland Time, unless otherwise stated). In the event the Centre is closed due to poor weather conditions or other unscheduled closure the tender opening will occur on the next business day at the originally scheduled time (scheduled to be 2:00pm unless otherwise stated).
- The successful vendor's name will be posted on the website when the tender is awarded along with all vendor pricing (vendor names will not be included).
- From the specifications listed in the document, the Centre reserves the right to order a different quantity of products than what is listed in the tender (no new products will be added).
- Faxed bids will not be accepted.
- Under no circumstances will extensions be granted. Late responses will be returned unopened. The onus rests with the vendor to contact the Centre to confirm receipt of its proposal before the tender deadline.
- Proposals submitted shall be final and may not be altered by subsequent offerings, discussion or commitments unless the vendor is requested to do so by the Centre for Health Information.
- Tender evaluation and award of contract for the item will be done in accordance with the procedures outlined in the latest revised *Public Tender Act* and the associated Centre for Health Information procedures.
- In the event that more than one bidder submits equal bids (tie), the Centre will select a preferred bidder in an unbiased way.
- The Centre reserves the right to use the mathematical principles for rounding if the situation warrants.
- The Centre reserves the right to incorporate previous supplier performance, if the situation warrants, as additional/supplemental criteria in the evaluation of the tender. For further clarity, if a supplier did not meet terms, conditions or other commitments from a previous procurement offering, the Centre may not award a tender opportunity to this supplier. This remains the case although the poorly performing supplier provided the lowest bid and met all specifications.

- The Centre may require vendors to provide a product demonstration with their bid. This demo will be incorporated into the tender evaluation process. If an evaluation copy of the software does not integrate well with the Centre's current infrastructure, the bid may be disqualified.

7. ADDITIONAL TERMS & CONDITIONS

In addition to the General Terms and Conditions listed in Section 6, below are supplementary terms to this tender:

- Prices quoted must be for new equipment only. All components must be new and of current manufacture and of general availability (GA) status. Prices on refurbished equipment will not be accepted.
- No substitutions will be permitted.

8. INSTRUCTIONS TO BIDDERS

Bidders must submit their bid, with tender number clearly identified, before 2:00 pm Newfoundland Time on the closing date to the address below:

CONFIDENTIAL
Supply Chain and Facilities Management Division
NL Centre for Health Information
70 O'Leary Avenue
St. John's, NL A1B 2C7
Attn: Business Services Officer

Electronic submissions will also be accepted and must be received by the deadline at procurement@nlchi.nl.ca

Appendix A:

Vendor Profile

(Electronic copies of the appendices can be obtained by visiting www.nlchi.nl.ca/index.php/procurement-opportunities or request through procurement@nlchi.nl.ca)



Cisco Hardware - Telehealth Expansion Project Tender #: 2018-010

Contractor Information:

Company Name and Address:

Telephone Number: _____

Email: _____

Web Address: _____

I agree with all of the terms and conditions of this tender (including those posted at www.nlchi.nl.ca/index.php/procurement-opportunities Yes _____ No _____

I have read and understood each of the addendums posted to the Centre's web site relative to this tender Yes _____ No _____

Name and Contact information for local sales and service rep:

Authorized Company Representative Signature

Authorized Company Representative Print

Company

Date

Appendix B:

Vendor Response Pricing Table

(Electronic copies of the appendices can be obtained by visiting www.nlchi.nl.ca/index.php/procurement-opportunities or request through procurement@nlchi.nl.ca)

Vendor Response Pricing Table
Cisco Hardware - Telehealth Expansion Project
2018-010

Product Number	Description	Qty	Unit Price	Total Cost
Production				
CTI-CMS-1K-BUN-K9	Cisco Meeting Server 1000 Bundle	1		\$0.00
CTI-CMS-1000-K9	Cisco Meeting Server 1000	1		\$0.00
CON-SNT-CTICMS1K	SNTC 8X5XNBD Cisco Meeting Server 1000 - 12 month(s)	1		\$0.00
CAB-N5K6A-NA	Power Cord, 200/240V 6A North America	2		\$0.00
CMS1K-SW-2X	Cisco Meeting server 1000 sw preload	1		\$0.00
CIT3-CPU-E52695E	2.10 GHz E5-2695 v4/120W 18C/45MB Cache/DDR4 2400MHz	2		\$0.00
CIT3-HD300G10K12G	300GB 12G SAS 10K RPM SFF HDD	2		\$0.00
CIT3-PSU1-770W	770W AC Hot-Plug Power Supply for 1U C-Series Rack Server	2		\$0.00
R2XX-RAID1	Enable RAID 1 Setting	1		\$0.00
CIT3-MR-1X081RV-A	8GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v	8		\$0.00
CIT3-MRAID12G	Cisco 12G SAS Modular Raid Controller	1		\$0.00
VMW-VSP-STD-1A=	VMware vSphere 6 Standard (1 CPU), 1-yr, Support Required	2		\$0.00
CON-ISV1-VSXSTD1A	VSphere Standard for 1 CPU; ANNUAL List 1-YR Req'd -12 month(s)	2		\$0.00
UCS-VMW-TERMS	Acceptance of Terms, Standalone VMW License for UCS Servers	2		\$0.00
R-CMS-K9	Virtual Edition Cisco Meeting Server (CMS)	1		\$0.00
CON-ECMU-RCMSK9	SWSS UPGRADES Virtual Edition Cisc - 12 month(s)	1		\$0.00
LIC-CMS-PAK	Cisco Meeting Server (CMS) PAK	1		\$0.00
LIC-CMS-K9	Cisco Meeting Server (CMS) Software Release key	1		\$0.00

CON-ECMU-LICMSLG	SWSS UPGRADES Cisco Meeting Server - 12 month(s)	1		\$0.00
SW-CMS-2X-K9	Cisco Meeting Server (CMS) 2.x Software image	1		\$0.00
CON-ECMU-SWCM2XK9	SWSS UPGRADES Cisco Meeting Serve - 12 month(s)	1		\$0.00
Lab Equipment				
R-UCL-UCM-LIC-K9	Top Level SKU For 9.x/10.x User License - eDelivery	1		\$0.00
CON-ECMU-RUCLUCK9	SWSS UPGRADES Top Level SKU For 9. - 12 month(s)	1		\$0.00
CUCM-VERS-11.5	CUCM Software version 11.5	1		\$0.00
EXPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition	2		\$0.00
LIC-EXP-SERIES	Enable Expressway Series Feature Set	4		\$0.00
LIC-EXP-TURN	Enable TURN Relay Option	2		\$0.00
EXPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	2		\$0.00
LIC-EXP-E	Enable Expressway-E Feature Set	2		\$0.00
LIC-EXP-AN	Enable Advanced Networking Option	2		\$0.00
LIC-EXP-GW	Enable GW Feature (H323-SIP)	4		\$0.00
SW-EXP-8.X-K9	Software Image for Expressway with Encryption, Version X8	1		\$0.00
LIC-EXP-E-PAK	Expressway Series, Expressway-E PAK	1		\$0.00
UCM-PAK	UCMPAK	1		\$0.00
LIC-EXP-DSK	Expressway Desktop Endpoint License	5		\$0.00
LIC-SW-EXP-K9	License Key Software Encrypted	4		\$0.00
LIC-UCM-11X-ENHP-A	UC Manager-11.x Enh Plus Single User License	5		\$0.00
CON-ECMU-LICMXNPA	SWSS UPGRADES UC Manager-11.x Enh - 12 month(s)	5		\$0.00
LIC-UC-ENC	UC Encryption License	1		\$0.00
LIC-CUCM-11X-ENHP	UC Manager Enhanced Plus 11.x License	5		\$0.00

CTS-SX10N-K9	SX10 HD w/ wall mount, int 5x cam, mic and power supply	1		\$0.00
CON-SNT-CTSSX1NK	SNTC-8X5XNBD SX10 HD w/ wall moun - 12 month(s)	1		\$0.00
PWR-CORD-US-A	Pwr Cord US 1.8m Black YP-12 To YC-12	1		\$0.00
LIC-CE-CRYPTO-K9	License key to activate sw encryption module	1		\$0.00
CAB-2HDMI-2M	HDMI-HDMI cab, 2m auto expand	1		\$0.00
CTS-SX10NCODEC	SX10 Codec	1		\$0.00
SW-S52030-CE8-K9	SW Image for SX10	1		\$0.00
BRKT-SX10-WMK	SX10 Wall Mount	1		\$0.00
CAB-ETH-5M	Ethernet cable (5m) for auto expand	1		\$0.00
CTS-RMT-TRC6	Remote Control TRC 6	1		\$0.00
PWR-SX10-AC+	Power supply for SX10	1		\$0.00
BE7H-M4-K9	Cisco Business Edition 7000H Svr (M4), Export Restrict. SW	1		\$0.00
CON-ECMU-BE7HM40K	SWSS UPGRADES Cisco Business Edition 7000H Server, Exp - 12 month(s)	1		\$0.00
CAB-N5K6A-NA	Power Cord, 200/240V 6A North America	2		\$0.00
VMW-VS6-FND-K9	Embedded License, Cisco UC Virt. Foundation 6.x (2-socket)	1		\$0.00
CON-ECMU-VMWVS6FN	SWSS UPGRADES Embedded License, Cisco UC Virt. Foundat - 12 month(s)	1		\$0.00
CIT2-MRAID12G-4GB	Cisco 12Gbps SAS 4GB FBWC Cache module (Raid 0/1/5/6)	1		\$0.00
CIT2-PSU2V2-1200W	1200W V2 AC Power Supply for 2U C-Series Servers	2		\$0.00
R2XX-RAID5	Enable RAID 5 Setting	1		\$0.00
CIT2-PCI-1B-240M4	Right PCIe Riser Board (Riser 1) (3 x8) for 6 PCI slots	1		\$0.00
CIT2-PCIE-IRJ45	Intel i350 Quad Port 1Gb Adapter	2		\$0.00
CIT2-HD300G15K12G	300GB 12G SAS 15K RPM SFF HDD	20		\$0.00
CIT2-CPU-E52660D	2.60 GHz E5-2660 v3/105W 10C/25MB Cache/DDR4 2133MHz	2		\$0.00
CIT2-MRAID12G	Cisco 12G SAS Modular Raid Controller	1		\$0.00
CIT2-MR-1X161RV-A	16GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v	8		\$0.00

CP-DX80-K9=	Cisco DX80 - GPL (for registration to VCS and UCM)	1		\$0.00
CON-SNT-CPDX80KG	SNTC-8X5XNBD Cisco DX80 - 12 month(s)	1		\$0.00
CP-PWR-CORD-NA	Power Cord, North America	1		\$0.00
CS-KITP60-K9	Room Kit Plus P60 - Codec Plus, P60 cam and Touch 10	1		\$0.00
CON-ECDN-CSKITP60	ESS WITH 8X5XNBD Room Kit P60, Codec Plus, P60 Camera and - 12 month(s)	1		\$0.00
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	2		\$0.00
CTS-CAM60-BRKT	Bracket for mounting of Precision 60 Camera	1		\$0.00
CTS-MIC-TABL20	Cisco TelePresence Table Microphone 20	1		\$0.00
CON-ECDN-CTSMICT2	ESS WITH 8X5XNBD Cisco TelePresence Table Microphone 20 - 12 month(s)	1		\$0.00
CS-KITPLUS-WMK	Wall Mount Kit for Codec Plus	1		\$0.00
CAB-2HDMI-1.5M-GR	CAB 1.5m GREY HDMI 2.0 - Second Monitor HDMI cable	1		\$0.00
CAB-PRES-2HDMI-GR	Presentation cable 8m GREY HDMI 1.4b (W/ REPEATER)	1		\$0.00
PSU-12VDC-70W-GR+	Powersupply - AC/DC, 12V, 6.25A, grey	1		\$0.00
CS-TOUCH10+	Cisco Touch10 controller for collaboration endpoints	1		\$0.00
PSU-12VDC-40W2	Power Supply 12 VDC 40W	1		\$0.00
CTS-CAM-P60+	Cisco TelePresence Precision 60 Camera - auto expand only	1		\$0.00
CAB-DV10-8M+	Network cable (ethernet) 8 meter	1		\$0.00
CS-CODEC-PLUS+	Spark Room Kit Codec Plus for Auto Expand	1		\$0.00
DOC-P60CAM-BRKT	Installation sheet for Precision 60 Camera bracket	1		\$0.00

FREIGHT CHARGES (if applicable): _____

TOTAL \$0.00

Please Note: The GREEN highlighted areas are to be activated on May 1, 2018.